

Lesson 1:

UNDERSTANDING LEADERSHIP AND CORE FUNCTIONS OF A LEADER



A leader drives an organisation, he ensures that the resources of the organisation are used optimally.

1. Key roles of a leader are:

- **Inspire trust** – Become the credible leader that others can look up for competence and character
- **Create Vision** – Define where the team should go
- **Execute strategy** – Consistently achieve results through defined processes
- **Coach Potential talent** – Nurturing ability in teams to maximise performance

2. Differences between a leader and a manager:

- Leaders create a Vision, managers create a goal
- Leaders are change agents, managers maintain the status quo
- Leaders are unique, managers copy
- Leaders take risks, managers control risks
- Leaders are in for the long haul, managers think short term
- Leaders build relationships, managers build systems and processes
- Leaders coach, managers direct
- Leaders create fans, managers have employees.