

MODULE 8: KEY CHARACTERISTICS OF RESULT FOCUSED LEADERS



Some key characteristics of a result focused leader are :

- They are accountable and drive the same in others.
- They are decisive.
- Ask the right questions.
- They have a track record of consistently achieving high results.
- They are mentally oriented to continuously anticipate reaching the finish line.
- They are highly effective motivators. They also inspire confidence in leadership and achievability of goals.
- They set ambitious goals for themselves and the team.
- They provide guidance and real-time feedback.
- They are skilled in negotiation and conflict resolution.
- They exhibit and ideal work ethic.
- They expect and overcome obstacles, and persist in the pursuit of objectives.
- They are adept at deflecting time-consuming distractions.